Administrative Unit: Business Administration Department

Course Prefix and Number: MGMT 362

Course Title: Organizational Behavior

Number of Credit Hours: 3 Lecture Hours: 3 Laboratory Hours: 0

Catalog Description: Provides a strong conceptual framework for understanding organizational efficiency as the result of the interactions of people and organizations. Prerequisite: MGMT 330 or PSYC 101. Offered Fall.

Prerequisite(s)/Corequisite(s): MGMT 330 or PSYC 101.

Text(s): Most current edition of the following:


Course Objectives:

- To describe how employees behave.
- To explain why employees behave as they do.
- To predict future employee behavior.
- To explain how managers influence employee behavior.

Measurable Learning Outcomes:

- Explain the levels of analysis in organizational behavior.
- Explain the major theories at the individual level.
- Explain the major theories at the group level.
- Identify the significant procedures at the organizational level.
- Prepare a written professional case analysis.
- Prepare and deliver a professional oral case presentation.
- Explain the major theories of motivation.
- Explain the major theories of leadership.
- Explain the major models of decision-making.
- Explain the major organizational aspects of corporate culture.

Topical Outline (major areas of coverage):

Every Business Administration course includes a written and oral presentation component.

- Managing people in a global economy
- Managing individuals
- Making decisions and managing social processes
- Managing organizational processes
- Managing evolving organizations

Recommended maximum class size for this course: 35
Library Resources: Online databases are available at http://www.ccis.edu/offices/library/resources.asp. You may access them from off-campus using your eServices login and password when prompted.

Prepared by: Dr. Hoyt Hayes

Name ____________________________ Signature ____________________________

Date: ____________________________

NOTE: The intention of the master syllabus is to provide an outline of the contents of this course, as specified by the faculty of Columbia College, regardless of who teaches the course, when it is taught or where it is taught. Faculty members teaching this course for Columbia College are expected to facilitate learning pursuant to the course objectives and cover the subjects listed in the topical outline. However, instructors are also encouraged to cover additional topics of interest so long as those topics are relevant to the course’s subject. The master syllabus is, therefore, prescriptive in nature but also allows for a diversity of individual approaches to course material.

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